$\operatorname{MARYLAND}_{\sigma} \operatorname{REAL}_{\mathcal{A}} \operatorname{ESTATE}_{\sigma}$	* BEFORE ZUBERI BAKARI WILLIAMS
COMMISSION	* AN ADMINISTRATIVE LAW JUDGE
v.	* OF THE MARYLAND OFFICE
DION RAINEY,	* OF ADMINISTRATIVE HEARINGS
RESPONDENT	* OAH CASE No.: DLR-REC-24-13-21109
and	* MREC COMPLAINT No. : 2011-RE-440
CLAIM OF FREDDIE JONES	*
AGAINST THE REAL ESTATE	*
COMMISSION FUND	*

RECOMMENDED DECISION

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STATEMENT OF THE CASE ISSUES SUMMARY OF THE EVIDENCE FINDINGS OF FACT DISCUSSION CONCLUSIONS OF LAW RECOMMENDED ORDER

STATEMENT OF THE CASE

This is a Maryland Real Estate Commission (MREC or Commission) and Maryland Real Estate Guaranty Fund (Fund) (collectively, the Department) combined case stemming from allegations against real estate agent Dion A. Rainey (Respondent) made by homebuyer Freddie Jones (Claimant) in the purchase of a home located at 7215 Hedges Place, La Plata, Maryland. On August 15, 2013, both the MREC and Fund filed a joint motion seeking issue preclusion against both the Respondent and the Claimant.¹ Specifically, the REC and Fund argued that a previous jury trial verdict in the Circuit Court of Charles County (Case No. 08-10000959) precluded the Respondent from contesting facts and liability in this matter. Also, the MREC and Fund argued that the jury verdict limited the Claimant's compensatory damages to \$13,350.00 and that he already recovered that amount at trial. On November 15, 2013, after briefing by all of the parties and a lengthy oral argument, I found in favor of the MREC and Fund. Specifically, I concluded the following:

The previous jury trial verdict in the Circuit Court of Charles County preclude[ed] the Respondent from contesting liability in this matter and also limit[ed] the Claimant's compensatory damages to \$13,350.00.

I then ordered the following:

ORDERED that the only issue concerning liability to be presented at the hearing on the merits is whether the Maryland Real Estate Commission's discipline levied against the Respondent was proper. It is further

ORDERED that the Claimant's compensatory damages are limited to the \$13,350.00 he won at trial.

I held a merits hearing on January 23, 2014, at the Office of Administrative Hearings'

(OAH) Office at 11002 Viers Mill Road, Suite 408, Wheaton, Maryland 20902. Md. Code Ann.,

Bus. Reg. (BR) §§ 8-312, 8-407 (2010 & Supp. 2012). Assistant Attorney General Peter Martin

represented the MREC. Assistant Attorney General Kris King represented the Fund. Spencer

Stephens, Esq., represented the Respondent who was present at the hearing. Neither the

Claimant nor his Attorney were present at the hearing.

¹ Issue preclusion is also known as collateral estoppel.

The contested case provisions of the Administrative Procedure Act, the procedural regulations of the Department and the Rules of Procedure of the OAH govern procedure in this case. Md. Code Ann., State Gov't §§ 10-201 through 10-226 (2009 & Supp. 2013), Code of Maryland Regulations (COMAR) 09.01.03; 09.08.02; and 28.02.01.

ISSUES

- 1. What sanctions and/or penalties should be imposed against the Respondent?
- 2. What amount should be awarded to the Claimant from the Fund?

SUMMARY OF THE EVIDENCE

Exhibits

I admitted the following exhibits on MREC's behalf:

- REC Ex. #1 REC Motion to Apply Collateral Estoppel with Exhibits a p, dated August 14, 2013
- REC Ex. #2 REC's Reply to Motion to Apply Collateral Estoppel with Exhibits a g, dated October 10, 2013
- REC EX. #3 Circuit Court Jury Verdict Sheet
- REC Ex. #4 Notice of Hearing, dated July 2, 2013
- REC Ex. #5 Corrected Notice of Hearing, dated July 24, 2013
- REC Ex. #6 Notice of Motions' Hearing, dated September 20, 2013
- REC Ex. #7 Notice of Hearing, dated November 25, 2013
- REC Ex. #8 Registration Certification, dated January 22, 2014
- REC Ex. #9 ALJ Marleen B. Miller Decision, dated July 28, 2005

I admitted the following exhibits on the Respondent's behalf:

Resp. Ex. #1 – Residential Property Disclosure and Disclaimer Statement Form

- Resp. Ex. #2 Residential Property Disclosure and Disclaimer Statement, dated June 15, 2006
- Resp. Ex. #3 Residential Property Listing, dated April 12, 2006
- Resp. Ex. #4 Trial Testimony Excerpt of witness Malcolm Layton
- Resp. Ex. #5 Trial Testimony Excerpt of witness Deborah Jameson
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Resp. Ex. #8 – Brenda Jones's Answers to Interrogatories, dated May 10, 2011

Resp. Ex. #9 – Brenda Jones's Answers to Interrogatories, dated September 30, 2010

Resp. Ex. #10 – Trial Testimony Excerpt of witness Ted Lewis

Resp. Ex. #11 - Report from Ted Lewis, Environmental Engineer

The Claimant did not offer any exhibits into evidence.

Testimony

The Respondent testified on his own behalf.

The MREC did not present any testimony and instead relied on its own documents.

The Fund did not present any testimony and instead relied on the MREC's documents.

FINDINGS OF FACT

I find the following facts by a preponderance of the evidence:²

1. At all times relevant to this matter, the Respondent was a real estate agent (License No. 530590) and worked for ReMax Colonial Homes, Inc.

On or about July 13, 2006, the Respondent listed and sold a property located at
7215 Hedges Place, La Plata, Maryland 20646 (La Plata Property) to the Claimant.

3. The La Plata Property contained an abandoned ground storage tank containing heating oil. The soil was contaminated by the heating oil.

4. The Respondent never told the Claimant about the underground storage tank or the contaminated soil.

5. On or about September 28, 2011, the Claimant sued the Respondent for fraud, negligence (in failing to disclose a material fact), breach of duty, and joint and several liability.

6. At trial, a jury found the following against the Respondent:

a. The Respondent negligently misrepresented a material fact to the Claimant;

b. The Respondent breached a duty to the Claimant to disclose a material fact about which he knew or should have known;

c. The Respondent was negligent in failing to disclose a material fact about which he knew or should have known;

d. The Respondent defrauded the Claimant; and

e. The Claimant was entitled to \$13,350.00 in compensatory damages from the Respondent.

² As stated in my Partial Summary Decision Order, liability against the Respondent has already been established by a jury and resolved in this matter. I have included basic findings about liability here to merely give context to this order. To be clear, liability is not an issue in this matter.

DISCUSSION

I. The Claimant Failed to Appear and/or Prosecute His Fund Claim

As stated above, this is a combined MREC and Fund case stemming from allegations against the Respondent made by Claimant. On November 25, 2013, the OAH issued Notices of Hearing (Notices) to the Claimant, and his attorney Nicholas Andrews, Esquire, via certified and first class mail at their last addresses of record. The Notices stated that a hearing was scheduled for January 23, 2014 at 10:00 a.m. at the Office of Administrative Hearings—Wheaton, 11002 Viers Mill Road, Suite 408, Wheaton, Maryland, and that failure to attend the hearing might result in "dismissal of your case or a decision against you."

The U.S. Postal Service did not return the Notice the OAH issued to the Claimant's attorney, but it did return the "green card" evidencing delivery of certified mail on December 3, 2013 to the Claimant's attorney. The U.S. Postal Service did return the Notice sent to the Claimant and indicated that it was "Unclaimed."

On January 23, 2014, I convened the hearing as scheduled. Md. Code Ann., Bus. Reg. §8-407 (2010). Neither the Claimant nor anyone authorized to represent him appeared.

The Claimant bears the burden of proving by a preponderance of the evidence that he suffered an actual loss incurred as a result of misconduct by a licensed realtor in order to be compensated by the Fund. Md. Code Ann., Bus. Reg. § 8-405(a) (Supp. 2011) and § 8-407(e)(1) (2010); COMAR 09.08.03.03A(3).

The Claimant has not met that burden here. The Claimant and/or his attorney has barely participated or shown any interest in prosecuting this matter by failing to show up for hearings, respond to motions or correspondence from my office, or appear at the hearing on the merits.

The Claimant's participation in his own claim has been paltry.³

Additionally, I previously found that that Claimant was only entitled to the \$13,350.00 in

compensatory damages he won at trial and that he was precluded from seeking more. For these

reasons, I RECOMMEND that the Fund dismiss his claim.

II. The Respondent's Violation of Statutes and Regulations

The MREC's power to regulate licensees, as pertinent to this case, is as follows:

(b) Grounds. -- Subject to the hearing provisions of § 17-324 of this subtitle, the Commission may deny a license to any applicant, reprimand any licensee, or suspend or revoke a license if the applicant or licensee:

(4) intentionally or negligently fails to disclose to any person with whom the applicant or licensee deals a material fact that the licensee knows or should know and that relates to the property with which the licensee or applicant deals;

(25) engages in conduct that demonstrates bad faith, incompetency, or untrustworthiness or that constitutes dishonest, fraudulent, or improper dealings;

• • •

(32) violates any other provision of this title;

(33) violates any regulation adopted under this title or any provision of the code of ethics[.]

Md. Code Ann., Bus. Occ. & Prof. § 17-322(b) (2010).

COMAR 09.11.02.01C states:

The licensee shall protect the public against fraud, misrepresentation, or unethical practices in the real estate field. The licensee shall endeavor to eliminate in the community any practices, which could be damaging to the public or to the dignity and integrity of the real estate profession. The licensee shall assist the commission charged with regulating the practices of brokers, associate brokers, and salespersons in this State.

³ Additionally, at the hearing on the merits, AAG Martin stated that he spoke to both the Claimant and his attorney a few days before the hearing and that they were aware of the date, time, and location of the hearing, but were unclear regarding their attendance.

COMAR 09.11.02.02A states:

In accepting employment as an agent, the licensee shall protect and promote the interests of the client. This obligation of absolute fidelity to the client's interest is primary, but it does not relieve the licensee from the statutory obligations towards the other parties to the transaction.

As stated above, I granted MREC and the Fund's joint motion to preclude the issue of

liability because a jury had already adjudicated that issue. Specifically, the jury found:

- a. The Respondent negligently misrepresented a material fact to the Claimant;
- b. The Respondent breached a duty to the Claimant to disclose a material fact about which he knew or should have known;
- c. The Respondent was negligent in failing to disclose a material fact about which he knew or should have known;
- d. The Respondent defrauded the Claimant; and
- e. The Claimant was entitled to \$13,350.00 in compensatory damages from the Respondent.

As such, there is no need for me to disturb the jury's findings on liability. The above violations have been proven.

III. Regulatory Sanctions/Penalties

Instead of, or in addition to, reprimanding, suspending or revoking a real estate license for his or her violation of the above statutes and regulations, section 17-322(c) of the Business Occupations Article permits assessment of up to a \$5,000.00 monetary penalty,⁴ per violation, applying the following criteria:

- (i) the seriousness of the violation;
- (ii) the harm caused by the violation;

⁴ Business Occupations Article 17-322(c)(3) provides that the Commission "shall pay any penalty collected under this subsection into the General Fund of the State."

(iii) the good faith of the licensee; and

(iv) any history of previous violations by the licensee.

Here, the MREC argued that the Respondent's license should be revoked and he should be sanctioned \$5,000.00. I agree that this is a reasonable sanction for this Respondent for three reasons: (1) it was a serious violation that concerned his fraudulent acts against the Claimant in the purchase of a home; (2) he caused a large financial harm to the Claimant demonstrated by the jury's award of \$13,350.00 in compensatory damages; (3) the Claimant showed no remorse, understanding, or acknowledgement that what he did was wrong during the merits hearing before me. It is my view that, even after a full jury trial where he was found liable, he just does not understand that what he did was wrong and is likely to do it again. I find that the severity of the violation is high. As such, I recommend the Respondent's license be revoked and that he be sanctioned \$5,000.00.

CONCLUSIONS OF LAW

Based upon the foregoing Findings of Fact and Discussion, I conclude as a matter of law as follows:

1. The Respondent violated Business Occupations Article § 17-322(b)(4), by negligently failing to disclose to the Claimant a material fact that he knew or should have known and that relates to the property;

2. The Respondent violated Business Occupations Article § 17-322(b)(25), by engaging in conduct that demonstrated bad faith and untrustworthiness;

3. The Respondent violated Business Occupations Article § 17-322(b)(32) by failing to comply with all applicable laws and regulations;

4. The Respondent violated Business Occupations Article § 17-322(b)(33), by violating the provisions of the Code of Ethics;

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• 5. The Respondent violated COMAR 09.11.02.01C by failing to protect the public against fraud, misrepresentation, or unethical practices in the real estate field.

6. The Respondent violated COMAR 09.11.02.02A by failing to protect and promote the interests of the client.

7. The Respondent should be sanctioned \$5,000.00 to be paid to the Commission.

8. The Respondent's license should be revoked.

9. The Claimant's action against the Fund should be dismissed.

RECOMMENDED ORDER

I RECOMMEND that the Maryland Real Estate Commission ORDER as follows:

1. The Commission's charges against the Respondent, under Business Occupations

Article and Professions Article §17-322(b)(4), (25), (32) and (33), § 17-322(c), as well as

COMAR 09.11.02.01C and 09.11.02.02A, are AFFIRMED.

- 2. The Respondent shall pay the Commission \$5,000.00.
- 3. The Respondent's license shall be **REVOKED**.
- 4. The Claimant's action against the Fund is **DISMISSED**.
- 5. The Commission's records and publications shall reflect this final decision.

SIGNATURE ON FILE

April 23, 2014 Date decision mailed

Zuberi Bakari Williams Administrative Law Judge

ZBW/emh #149013

MARYLAND REAL ESTATE							BEF	ORE Z	UBERI	BAKA	RI WI	LLIAMS	j,	
COMMISSION						*	AN A	AN ADMINISTRATIVE LAW JUDGE						
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