
Maryland Real Estate Commission
Business Meeting
Meeting Minutes

DATE: September 21, 2022

TIME: 10:30 A.M.

LOCATION: 1100 N. Eutaw St.
5th Floor Conference Room
Baltimore, MD 21201
(Teleconference via Google Meet)

MEMBERS PRESENT: Donna Horgan, *Commissioner*
Kambon Williams, *Commissioner*
Anne Cooke, *Commissioner*
Nea Maloo, *Commissioner*
Michael Lord, *Commissioner*

MEMBERS ABSENT: Sandy Olson, *Commissioner*
Jacinta Bottoms-Spencer, *Commissioner*
Demetria Scott, *Commissioner*

STAFF PRESENT: Michael Kasnic, *Executive Director*
Jillian Lord, *Asst. Executive Director*
Charlene Faison, *Education Director*
Danielle Anderson, *Web Content and Outreach
Coordinator*
Jessica Praley, *AAG*
Gregory Morgan, *DoL Commissioner*

PUBLIC PRESENT: Brenda Kasuva, *MREEA*
Kathie Connelly, *Broker*
Christina Flavin, *Coldwell Banker*
Bob Pettis, *Long & Foster*
Monica Stewart
Winnie Gathitu, *DLIT*

JC Hooker

Roll Call/Quorum Announced and Meeting Called to Order

Anne Cooke, Chair, called the meeting to order at 10:40 A.M.

Approval of Report of Complaints/Administrative Dismissals

Motion (made by Donna Horgan, seconded by Michael Lord) **To approve the Administrative Dismissals for the month of September. Motion carried.**

Approval of Minutes

Motion (made by Donna Horgan, seconded by Nea Maloo) **To approve the minutes, of the August 17, 2022 business meeting. Motion carried.**

Committee Reports

Education – Demetria Scott, Chair

- Chair not present.

Legislative – Donna Horgan, Chair

- Had first meeting as chair.
- Committee discussed changing the wording on question #9 on the disclosure/disclaimer form.
- They will be looking at radon as some states are moving to making this a permanent test when purchasing a home.
- Will be looking into how to handle companies with 40-year listings.

Comments from Executive Director

- Staff back in the building; AC has been fixed.
- Process for manual handling of applications is a tedious one and reminds licensees on the call that although you may see your check has been cashed, it has not yet reached the board.
- Had meeting on e-licensing and discussed things that can be approved upon.
- Legislative pieces that were submitted included love letters and inactive date being consistent with expiration date.
- Mission statement read.
- Current license count totals 49,712 of which 4,179 are brokers, 3,071 are associate brokers and 41,554 are salespersons, 159 are reciprocal brokers, 69 are reciprocal associate brokers, and 680 are reciprocal salesperson. Inactive totals was not reported. There are 748 branch offices.
- Guaranty fund balance is \$1,237,281.84.
- Complaints were below our all-time high. Projected 12-month final number appears to be higher than last year.

Comments from Counsel

- No comments.

Comments from Chair

- ARELLO conference was held in Nashville. Commissioner Cooke got COVID and was unable to attend. Commissioners Scott and Horgan did attend. It was the 1st time Commissioner Horgan attended a meeting.
- Commissioner Horgan offered congrats to Commissioner Cooke for, again, being voted to the ARELLO Board of Directors for District 1. She attended the District 1 meeting and noted many states are discussing 40-year listing agreements. She met a lot of people that were very welcoming and helped her navigate the event. She learned a lot and enjoyed all aspects of the meeting.
- Commissioner Cooke will be attending the NAR meeting in Ocean City.

Old Business

- None

New Business

- In Commissioner’s Scott’s absence, Michael Kasnic shared the exam stats. For the month of July 2022, PSI administered 973 salesperson and 76 broker exams, compared to 1251 salesperson and 119 broker exams in July 2021.

Public Comment

Adjournment

There being no further business, the meeting adjourned at 11:05 A.M. The next monthly business meeting is Wednesday, October 19, 2022.

APPROVED AS PRESENTED _____
Anne Cooke, Chairperson

APPROVED AS AMENDED _____
Anne Cooke, Chairperson