
Maryland Real Estate Commission

Business Meeting

Meeting Minutes

DATE: August 17, 2022

TIME: 10:30 A.M.

LOCATION: 1100 N. Eutaw St.
5th Floor Conference Room
Baltimore, MD 21201
(Teleconference via Google Meet)

MEMBERS PRESENT: Donna Horgan, *Commissioner*
Kambon Williams, *Commissioner*
Anne Cooke, *Commissioner*
Jacinta Bottoms-Spencer, *Commissioner*
Demetria Scott, *Commissioner*
Sandy Olson, *Commissioner*

MEMBERS ABSENT: Nea Maloo, *Commissioner*
Michael Lord, *Commissioner*

STAFF PRESENT: Michael Kasnic, *Executive Director*
Jillian Lord, *Asst. Executive Director*
Charlene Faison, *Education Director*
Danielle Anderson, *Web Content and Outreach
Coordinator*
Jessica Praley, *AAG*

PUBLIC PRESENT: Brenda Kasuva, *MREEA*
Anna Ferguson, *Instructor*
Lisa May, *MR*
Kathie Connelly, *Broker*
Kimberly Goudy, *THE CE Shop*

David Politzer, Broker

Roll Call/Quorum Announced and Meeting Called to Order

Anne Cooke, Chair, called the meeting to order at 10:33 A.M.

Approval of Report of Complaints/Administrative Dismissals

Motion (made by Donna Horgan, seconded by Sandy Olson) To approve the Administrative Dismissals for the month of August. Motion carried.

Approval of Minutes

Motion (made by Donna Horgan, seconded by Jacinta Bottoms-Spencer) To approve the minutes, of the July 20, 2022 business meeting. Motion carried.

Committee Reports

Education – Demetria Scott, Chair

- For the month of July 2022, PSI administered 973 salesperson and 76 broker exams, compared to 1251 salesperson and 119 broker exams in July 2021.

Legislative – Donna Horgan, Chair

- No comment.

Comments from Executive Director

- Mission statement read.
- Current license count totals 49,704 of which 4,186 are brokers, 3,064 are associate brokers and 41,566 are salespersons, 157 are reciprocal brokers, 67 are reciprocal associate brokers, and 664 are reciprocal salesperson. Inactive total was not reported. There are 777 branch offices.
- Guaranty fund balance as of June 30, 2022 is \$1,231,754.34.
- Had meeting with Department of Information Technology.
- PSI Exam review session took place over 3 days. Successful in meeting all goals on the agenda and adding several new questions to the exam.
- Staff were out of the building for quite some time. There were significant challenges but staff was allowed back in the building full-time. There were a lot of logistical changes. Would like to publicly thank staff.
- Investigator Jack Manning has accepted new position. Would like to thank him as well.

Comments from Counsel

- The two pieces of legislation that were to be put forth to the Secretary's office have been drafted.

- More to discuss in closed session.

Comments from Chair

- Very pleased with the PSI exam writing session and being able to get everything that was planned done.
- Commissioners Cooke, Scott and Horgan will be leaving for the ARELLO meeting in Nashville, TN in a little over a week.

Old Business

- None

New Business

- Commissioner Olson asked when the newsletter goes out and does it go to all agents. Danielle Anderson responded that it will go out within the next two weeks.
- Commissioner Olson would like to bring up advertising regulations. Her concern is agents filing complaints against each other.
 - Mr. Kasnic responded to Commissioner Olson's concern of complaints being submitted anonymously and why this is not an option.
- Commissioner Bottoms-Spencer spoke up and made comments of the PSI exam writing experience. Acknowledged it was hard work but rewarding.
- Commissioner Olson raised another issue – branch offices where branch office manager is also team leader and advertising being an issue.

Public Comment

Ana Ferguson

Wanted to know the findings or purpose of the PSI meeting.

Lisa May, MR

- Noted Maryland Realtors has also discussed anonymous complaints.
- Legislation they are looking at includes post licensing classes and broker succession issues.
- MR continues to receive a lot of call regarding deposits. MR will continue to look for solutions to that through legislation.

Motion (made by Donna Horgan, seconded by Jacinta Bottoms-Spencer) **To close meeting and move to closed session to obtain advice from legal counsel.** Members in favor: Demetria Scott, Kambon Williams, Donna Horgan, Sandy Olson, Anne Cooke and Jacinta Bottoms-Spencer; Opposed: NONE; Abstaining: NONE; Absent: Michael Lord and Nea Maloo. **Motion carried.**

CLOSED SESSION (held virtually via Google Meet) started at 11:28 A.M. and ended at 11:46 A.M. The purpose of the closed meeting was to consult with counsel, pursuant to Md. Code Annotated, General Provisions Article, § 3-305(b)(7), to seek legal advice

from counsel regarding action to be taken in response to correspondence received by the Commission.

Regular session resumed at 11:47 A.M.

Motion (made by Jacinta Bottoms-Spencer, seconded by Kambon Williams) **To close accept the recommendation from closed session.** Members in favor: Demetria Scott, Kambon Williams, Sandy Olson, Anne Cooke and Jacinta Bottoms-Spencer; Opposed: NONE; Abstaining: NONE; Absent: Michael Lord and Nea Maloo. Donna Horgan did not return to the open session. **Motion carried.**

Adjournment

There being no further business, the meeting adjourned at 11:50 A.M. The next monthly business meeting is Wednesday, September 21, 2022.

APPROVED AS PRESENTED _____
Anne Cooke, Chairperson

APPROVED AS AMENDED _____
Anne Cooke, Chairperson