

MARYLAND REAL ESTATE COMMISSION
1100 N. Eutaw Street
Baltimore, MD 21202

Mission: Protecting the health, safety, and welfare of the public
through examination, licensing, and regulatory activities regarding real estate

BUSINESS MEETING MINUTES
January 19, 2022 10:30 a.m.
(held via Google Meet)

PRESENT:

Commissioner Anne Cooke (Industry)
Commissioner Marla Johnson (Industry)
Commissioner Donna Horgan (Industry)
Commissioner Michael Lord (Consumer)
Commissioner Jacinta Bottoms-Spencer (Industry)
Charlene Faison, Education Director, Session Recorder
Commissioner Michelle Wilson (Consumer)
Commissioner Demetria Scott (Industry)
Commissioner Kambon Williams (Consumer)
Michael Kasnic, Executive Director
Jessica Praley, AAG

ABSENT:

PUBLIC IN ATTENDANCE:

Susan Mitchell, MR
Kathie Connelly, Broker
Matthew Peterson, Coldwell Banker
Zongyao Xiao

CALL TO ORDER:

Anne Cooke, Chair, called the meeting to order at 10:34 AM.

REPORT OF COMPLAINTS/ADMINISTRATIVE DISMISSALS:

Motion (made by Marla Johnson, seconded by Donna Horgan) **To approve the Administrative Dismissals for the month of January. Motion carried.**

APPROVAL OF MINUTES:

Motion (made by Marla Johnson, seconded by Donna Horgan) **To approve the minutes of the December 15, 2021 business meeting.**

COMMITTEE REPORTS:

- **Education and Legislative** – Demetria Scott, Chair
 - For the month of December 2021, PSI administered 1253 salesperson and 131 broker exams, compared to 1099 salesperson and 77 broker exams in December 2020.
 - Education Committee did not meet in December.
 - The Legislative Committee is looking to close the loophole in licensure whereas persons on inactive status potentially could have up to six (6) years to reinstate.
 - Commissioner Scott is in favor of revising the deadlines. Commissioner Johnson does not want to see the inactive period shortened but does want to clear up the extra three (3) years currently being allowed based on the licenses not being expired.
 - Jillian Lord gave an example to provide further clarification to the Commission.

Motion (made by Marla Johnson, seconded by Michael Lord) **To reconcile the dates for licensing expiration to be three (3) years from the date a license was placed on inactive status or three (3) years from the expiration date of the license itself.**

In favor: Commissioners Johnson, Williams, Lord, Horgan, Cooke, Wilson and Scott.

Opposed: Commissioner Bottoms-Spencer. **Motion carried.**

- Commissioner Scott will send final version of the supervision class training. Trainings will most likely occur in March.
- Counsel, Jessica Praley, shared legislative bills she is following.
- Susan Mitchell, Maryland Realtors (MR), as they are tracking the same bills and directed all to where bills may be found on MR's website. She also shares that sprinkler in vacation rentals has become a topic of interest in Garrett County. MR is still requesting a bill for affidavits to be allowed for classes, instead of photo ID and they have a sponsor for the bill.
- Michael Kasnic shared that MREC provided notes on two bills.

COMMENTS FROM COUNSEL: Jessica Praley, AAG

- Ms. Praley referred to her December 17, 2021 email regarding the one-click rule. No comments from the public were received.

Motion (made by Demetria Scott, seconded by Marla Johnson) **To approve the proposed changes on one-click and post to Maryland Register.** In favor: Commissioners Lord, Wilson, Williams, Cooke, Johnson, Horgan. Opposed: Commissioner Bottoms-Spencer and Scott. **Motion carried.**

COMMENTS FROM CHAIR: Anne Cooke

- Commissioners Cooke and Scott attended the ARELLO Leadership Symposium in Scottsdale, AZ. Both gave a recap of the event.

UNFINISHED BUSINESS:

- None

NEW BUSINESS:

- None

COMMENTS FROM EXECUTIVE DIRECTOR: Michael Kasnic

- Michael Kasnic shared that MREC and the Department of Labor as a whole are in the middle of relocating to a new building.
- Current license count totals 48,814 of which 4,221 are brokers, 3,052 are associate brokers and 40,740 are salespersons, 162 are reciprocal brokers, 67 are reciprocal associate brokers, and 572 are reciprocal salesperson. Inactive total was not reported. There are 777 branch offices.
- Licensing statistics Pre and Post-Covid were shared.
- Guaranty Balance is \$1,189,197.91
- Complaint statistics shared.

COMMENTS FROM THE PUBLIC:

- None

ADJOURNMENT:

There being no further business, the meeting adjourned at 11:33 A.M.. The next monthly business meeting is Wednesday, February 16, 2022.

APPROVED AS PRESENTED _____
Anne Cooke, Chairperson

APPROVED AS AMENDED _____
Anne Cooke, Chairperson